

FROM THE HEART OF EUROPE



DESIGN
BEAUTY
FEELING
HARMONY
INSPIRATION
UNIQUENESS



## **OUR MISSION**

Our personal mission is to bring original designer products to life, which are inspirational and influence emotions in complete harmony. We believe that our upmarket jewellery and gifts are more than just products. They are embodied emotions, unforgettable moments, and eternal memories. Perfect fusions of soul and material. Their delicate details are designed to make human relationships complete, to express personal style and confidence.



BERNADETT SZURCSIK CEO



SÁNDOR VARGA MARKETING DIRECTOR





### A PIECE OF OUR HEART

VALUE LIFE CHANCE SEDUCTION SELF-CONFIDENCE HUMILITY PASSION RADIANCE GOALS PERSEVERANCE ROMANCE DREAMS NATURE LOVE ATTRACTION TRUST PRECISION ACCURACY STYLE HOPE FEELING TOGETHERNESS ORIGINALITY DESTINY INTUITION CREATIVITY UNIQUENESS HAPPINESS ATTENTION TRADITION **DURABILITY** FAITH



## 4+1 SECRETS OF BERNS

There is no big secret about the success of Berns jewellery and gifts. We supply our craftsmen only with the best materials, while they do their best to create the collections inspired by emotions exactly the way envisioned by our designers.

- PREMIUM MATERIALS
- CREATIVE DESIGN
- PROFESSIONAL CRAFT PRODUCTION FROM THE HEART OF EUROPE
- NEW COLLECTIONS ON A MONTHLY BASIS
- + A PIECE OF OUR HEART IN EVERY PRODUCT

## STRAIGHT FROM THE MANUFACTURER

We are an upmarket European manufacturer in the international forefront, offering the widest product range in the field of original high-quality jewellery, gifts, and accessories made from European crystals. We take pride of the fact that we have come this far since 2011 with domestic manufacturing, management, and craftsmen. Our customers primarily include distributors and wholesalers from Europe, America, The Middle East, and Far East. Quality is the foremost aspect when choosing materials as well as in creating our products, therefore our jewellery is produced using only antiallergic medical stainless steel and exciting skin-friendly materials inspired by the colours and design suited for the latest fashion trends.



Berns

JEWELRY
GIFTS
STATIONERY
ACCESSORIES

HIGH QUALITY PRODUCTS WITH 2-YEAR WARRANTY

WWW.BERNS.EU.COM







# **JEWELRY**

IP BLACK IP BLUE



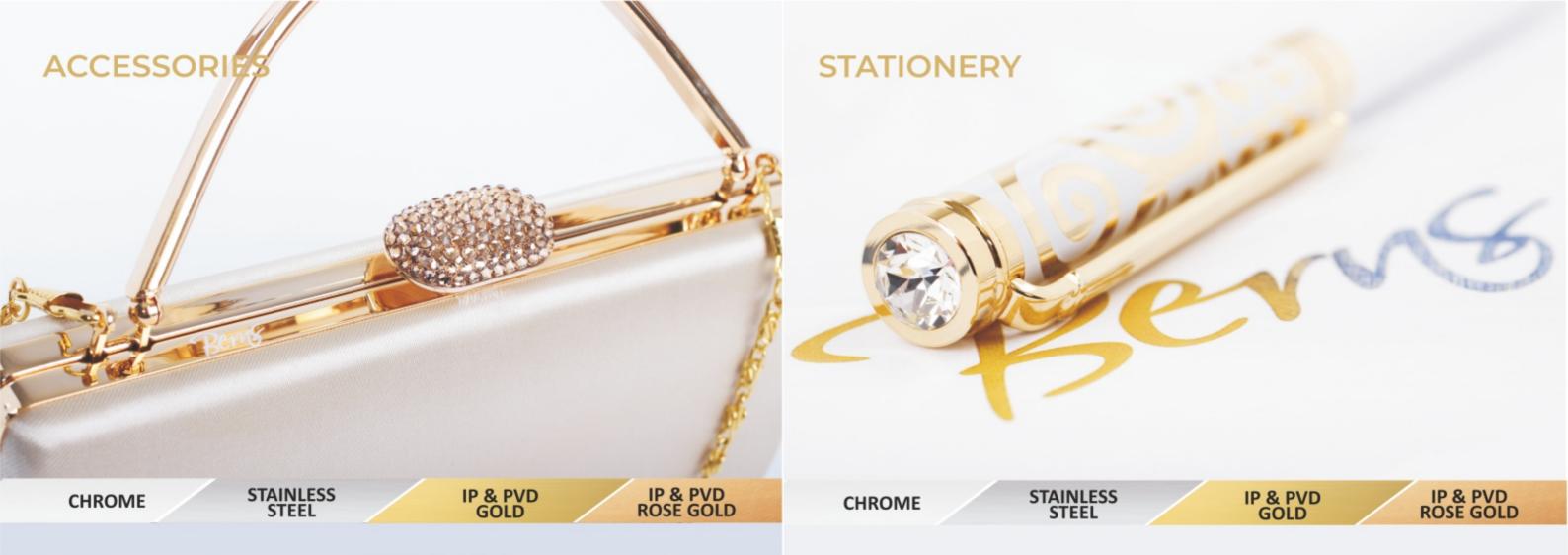
IP & PVD GOLD

STAINLESS STEEL IP & PVD ROSE GOLD **GIFT** 



CHROME

STAINLESS STEEL IP & PVD GOLD IP & PVD ROSE GOLD





**KEYRINGS** 

**EVENING BAGS** 

MOBILE-PHONE ACCESSORIES

CUFFLINKS

GLASSES CASES

**GUARDIAN ANGELS** 

**EARRINGS** 

**NECKLACES** 

PENDANTS

**BRACELETS** 

RINGS

COLLECTIBLES

ANKLE CHAINS

PENS

**PEN CASES** 

PENCILS

**BUSINESS CARD HOLDERS** 

LETTER OPENER SETS

USB STICKS

**GLASS SETS** 

HOME DECOR

**JEWELRY BOXES** 

PILL CASES

**BOOKMARKS** 

CAKE SPATULA SETS

PROMOTIONAL GIFTS



# PREMIUM PACKAGING





#### **DECORATIVE BOXES**

We've created stylish and practical gift boxes to accompany our jewellery and gifts. This way, we can provide our customers with elegant gift wrapping suitable for the brand. Our underlying aim with this was to improve customer satisfaction, strengthen the brand, and add a hallmark of originality to our products.

#### **GIFT BAGS**

In addition to our elegant gift boxes, the gift bags we offer also serve our essential mission to provide quality service for our customers. The gift bags, available in 2 sizes, can enhance the experience of surprise and gifting.



# SALES CONCEPTIONS **SHOWCASES & DISPLAYS**



#### EXCLUSIVE ISLAND AND SHOP

WITH POWER LED AND REMOTE-CONTROL LOCK

The exclusive islands designed for the busy passageways of shopping centers offer an ideal solution for the efficient sales of jewelry and gifts. Sizes:

508\*300 cm = 15.24 m2

508\*330 cm = 16.76 m2 - 548\*360 cm = 19.75 m2

XL - 588\*360 cm = 21,18 m2

WE WILL HELP YOU DESIGN YOUR STORE WHEN OPENING A BRAND SHOP



WITH POWER LED

The essence of SHOP IN SHOP concept is that the Berns brand is displayed together with other big brands still stylishly separated from other brands in a sizeable shop. Therefore, the store concerned can broaden its offerings trough SHOP IN SHOP model by the upmarket quality, while our commercial partners can conduct business efficiently at busy locations, occupying small useful floor area.







DOUBLE **DISPLAY CABINET** WITH POWER LED

Size: 84\*42\*200 cm



## SHOWCASE COUNTER

WITH POWER LED

### **DISPLAYS**

WITH PRACTICAL DESIGN

Can be ordered in various sizes and designs

> **CUSTOMIZED TOOLS** MATCHING BRAND IDENTITY

## SALES AID

## WITH BRANDED MARKETING TOOLS





Berns Official Website



**OWN INSTAGRAM CHANNEL** WITH UP TO DATE CONTENT **GRANTED BY US** 

**B2B AND B2C BRAND PAGES** WITH HIGH QUALITY CONTENT TAILORED TO TARGET AUDIENCES

OWN FACEBOOK PAGE WITH HIGH *QUALITY CONTENT GRANTED BY US* 

Content designed for the most used social media platform among women between the age of 18 and 45 help efficiently reach the potential buyer audience

Furthermore it accelerates the strenghtening of the brand and sales in the given region.

Granting the basis of efficient brand building, B2B and B2C webpages with thought-out topics help brand building.

Grants easily accessible platform for informing target audiences in a high quality manner, handover of novelties, interesting news and personal offers Furthermore it is an efficient way of building a GDPR compatible data base

Ouicker and more effective market launch with content availible through the brand center.

An indispensable platform of brand building and proactive sales to this day. Efficient way of delivering actualities, fun facts, novelties, and special offers.

#### SAVE MONEY, TIME, AND ENERGY WITH WE MAKE, CUSTOMIZE, AND GR

instagram.com/berns.jewelry

www.berns.eu.com

facebook.com/berns.jewelry







OF EUROPE





FROM THE HEART

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## INTERNATIONAL BUSINESS MODEL

# - Creatives - Identity elements - Campaign plans - Fairs - Product knowledge - Product placement - New trend sales & know-how & marketing

#### MARKETING TOOLS

#### **CONTINOUS TRAININGS**

#### **BUSINESS BACKGROUND**

- Dedicated support
   Online order handling
   Worldwide logistics, with optional customs administration

SHOWCASES & DISPLAYS





#### **CREATIVE DESIGN**

- Unique design From clean-cut to extravagant Durability OEM + engraving + individual logo





#### HIGH QUALITY, BRANDED MATERIALS

- Original, high-quality Austrian crystals of perfect cut Antiallergic surgical stainless steel Super-white porcelain Genuine leather



#### HANDMADE PRODUCTS

- The best, highly-qualified craftsmen Hand-manufacturing Multiple quality checks Made in EU



#### CONTINUOUS DEVELOPMENT, INNOVATION

- Innovative use of materials
- Manufacturing novelties
   Trend oriented product development
- New collections every season

SIMPLICITY, QUICK PAY-OFF, AND SIZEABLE PROFIT







# WHY SHOULD YOU BECOME OUR DISTRIBUTOR OR WHOLESALE PARTNER?

- **2** QUALITY EUROPEAN MANUFACTURING
- **3** 2-YEAR WARRANTY
- **3** OUTSTANDING VALUE
- **3** QUICK RETURN, HIGH PROFIT
- **B** IDEAS FOR EVERY SEASON
- THOUSANDS OF PRODUCTS

- SOLE DISTRIBUTOR AGREEMENT FOR YOUR TERRITORY
- B2B AND CUSTOMER DESIGN
- PROMOTIONAL BUSINESS OPPURTUNITIES
- TURNKEY MARKETING MATERIALS
- REFINED AND UNIFIED IMAGE
- MANAGING YOUR LOGISTICS AND CUSTOMS ISSUES

FREE SHIPPING WITHIN THE EU UNDER CERTAIN CONDITIONS

**EXHIBITION COLLECTIONS** 

